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天津泰达生物醫學工程股份有限公司

Tianjin TEDA Biomedical Engineering Company Limited

(a joint stock company incorporated in the People's Republic of China with limited liability)

(Stock Code: 8189)



FIRST QUARTERLY REPORT

2018

CHARACTERISTICS OF GEM (“GEM”) OF THE STOCK EXCHANGE OF HONG KONG LIMITED (THE “STOCK EXCHANGE”)

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The information set out in this report, for which the directors of Tianjin TEDA Biomedical Engineering Company Limited (the “Company”) collectively and individually accept full responsibility, is given in compliance with the Rules Governing the Listing of Securities on GEM of The Stock Exchange (the “GEM Listing Rules”) for the purpose of giving information with regard to the Company. The directors of the Company, having made all reasonable enquiries, confirm that, to the best of their knowledge and belief, the information contained in this report is accurate and complete in all material respects and not misleading or deceptive, and there are no other matters the omission of which would make this report or any statement herein misleading.



HIGHLIGHTS

- Consolidated turnover of the Group for the three months ended 31 March 2018 amounted to RMB82,506,354, representing an increase of 22.82% as compared to the same period of last year (31 March 2017: RMB67,174,593).
- Consolidated gross profit of the Group for the three months ended 31 March 2018 amounted to RMB9,692,203, representing an increase of 4.07% as compared to the same period of last year (31 March 2017: RMB9,312,844).
- Loss attributable to the equity owners of the Company for the three months ended 31 March 2018 was RMB6,864,776 (31 March 2017: the loss of RMB2,939,138); and loss per share of the Company was RMB0.403 cents, while loss per share for the same period of last year was RMB0.184 cents.
- The Board does not recommend the payment of dividend for the three months ended 31 March 2018.

QUARTERLY RESULTS (UNAUDITED)

The board of directors (the “Board”) of Tianjin TEDA Biomedical Engineering Company Limited (the “Company”) is pleased to announce the unaudited quarterly results of the Company and its subsidiaries (hereafter collectively referred to as the “Group”) for the three months ended 31 March 2018, together with the comparative figures of the corresponding period in 2017 as follows

	Notes	(Unaudited) For the three months ended 31 March	
		2018 RMB	2017 RMB
Revenue	2	82,506,354	67,174,593
Cost of sales		(72,814,151)	(57,861,749)
Gross profit		9,692,203	9,312,844
Other expenses and net loss		(940,016)	(398,823)
Selling and distribution costs		(5,847,389)	(3,189,721)
R&D and administrative expenses		(9,403,585)	(7,994,134)
Finance costs		(1,041,724)	(829,176)
Loss before taxation		(7,540,511)	(3,099,010)
Income tax expense	3	–	(339,538)
Loss for the period		(7,540,511)	(3,438,548)
Attributable to:			
Owners of the Company		(6,864,776)	(2,939,138)
Non-controlling interests		(675,735)	(499,410)
Loss per share-Basic (RMB)	4	(0.403) cents	(0.184) cents

Notes:

1. BASIS OF PRESENTATION AND ACCOUNTING POLICIES

The financial statements have been prepared under the historical cost convention and in accordance with Hong Kong Financial Reporting Standards, accounting principles generally accepted in Hong Kong, the disclosure requirements of the Hong Kong Companies Ordinance and the Rules Governing the Listing of Securities on the GEM of the Stock Exchange (the "GEM Listing Rules"). In the current period, the Group has adopted all of the new and revised Hong Kong Financial Reporting Standards ("HKFRSs") and Hong Kong Accounting Standards ("HKAS") (collectively "HKFRSs") issued by the Hong Kong Institute of Certified Public Accountants which are relevant to its operations and effective for accounting periods beginning on or after 1 January 2011. The application of the new HKFRSs has had no material impact on the Group's unaudited results of operations and financial position. The financial statements have been prepared on a going concern basis, assuming that the Group will continue to operate as a going concern. The validity of the Group's ability to continue as a going concern depends on the success of the Group's future operations. Consequently, the Directors have prepared the unaudited quarterly results for the three months ended 31 March 2018 on the going concern basis. The principal accounting policies adopted are consistent with those used in the preparation of the Group's annual financial statements for the year ended 31 December 2017.

2. REVENUE

Revenue, which is also the Group's revenue, represents the invoiced value of goods sold to customers after any allowance and discounts and is analysed as follows:

	For the three months ended 31 March	
	2018	2017
	RMB	RMB
Fertilizer products	81,862,012	67,174,593
Elderly care and health care services	644,342	–

3. TAXATION

(a) Enterprise income tax ("EIT")

Pursuant to the income tax rules and regulations of the PRC, the income tax of the Company and subsidiaries of the Group is calculated based on the statutory tax rate of 25% (2017: 25%), except for the following company.

Guangdong Fulilong Compound Fertilizers Co., Ltd. is recognised as a High and New-Tech enterprise according to the PRC tax regulations and is entitled to a preferential tax rate of 15% (2017: 15%).

Pursuant to the rules and regulations of the Cayman Islands, the Group's subsidiaries incorporated in the Cayman Islands are not subject to any income tax. The Group's subsidiaries incorporated in Hong Kong are not liable for income tax as they did not have any assessable income arising in Hong Kong during the period (2017: nil).

(b) Income tax expense

	For the three months ended 31 March	
	2018	2017
	RMB'000	RMB'000
Current Tax		
Hong Kong	Nil	Nil
Other jurisdictions	–	339

The income tax charge in Hong Kong is Nil for the three months ended 31 March 2018 (first quarter 2017: Nil) as the Company did not carry on any business in Hong Kong during the period. The income tax charge in the PRC is Nil for the three months ended 31 March 2018 (first quarter 2017: RMB339,538).

The charge for the period can be reconciled to the profit per the income statement as follows:

	For the three months ended 31 March	
	2018	2017
	RMB'000	RMB'000
Loss before income tax expense	(7,541)	(3,099)
Tax calculated at the EIT rate of 25%	(1,885)	(775)
Tax rate differential	15	(192)
Effect of tax holiday exemption	–	–
Effect of the tax losses on consolidation	1,870	1,306
Tax effect of expenses that are not deductible in determining taxable profit	–	–
Tax expense for the period	–	339

4. LOSS PER SHARE

The calculation of the basic loss per share attributable to owners of the Company is based on the following data:

	For the three months ended 31 March	
	2018	2017
	RMB'000	RMB'000
For the purpose of basic loss per share	(6,864,776)	(2,939,138)
Number of shares		
Weighted average number of ordinary shares for the purposes of basic loss per share	1,704,838,356	1,598,835,616

DIVIDEND

The Board does not recommend the payment of an interim dividend for the three months ended 31 March 2018 (first quarter 2017: Nil).

MOVEMENT OF RESERVES

	Share Capital		Share premium		Accumulated Losses		Capital reserve		Surplus reserve		Other reserve		Total	
	2018 RMB	2017 RMB	2018 RMB	2017 RMB	2018 RMB	2017 RMB	2018 RMB	2017 RMB	2018 RMB	2017 RMB	2018 RMB	2017 RMB	2018 RMB	2017 RMB
Balance as at 1 January	169,500,000	159,500,000	255,466,214	154,667,871	13,761,051	27,513,103	2,541,404	2,541,404	3,717,696	3,717,696	(22,032,403)	(22,032,403)	422,953,962	325,907,671
Loss attributable to equity holders of the Company for the three Months ended 31 March	-	-	-	-	(6,864,776)	(2,939,138)	-	-	-	-	-	-	(6,864,776)	(2,939,138)
Issue of new shares	19,950,000	10,000,000	20,350,400	131,984,000	-	-	-	-	-	-	-	-	40,300,400	141,984,000
Balance as at 31 March	189,450,000	169,500,000	275,816,614	286,651,871	6,896,275	24,573,965	2,541,404	2,541,404	3,717,696	3,717,696	(22,032,403)	(22,032,403)	456,389,586	464,952,533

MANAGEMENT DISCUSSION AND ANALYSIS

Business Review

Currently, the Group is principally engaged in two industry sectors: on one hand, it is the biological compound fertiliser business, which principally includes a series of biological compound fertiliser products that are used for the facilitation of balanced growth of grains, fruit and vegetables. On the other hand, it is the healthcare business, which principally includes the comprehensive layout of elderly care services integrating medical services and elderly care services, and operation and management business, which focus on seniors with complete or partial disability or dementia that have strong demand. Such business mainly includes nationwide conducting the management of elderly care institutions (service facilities), integration of elderly care service resources, supervision and consultancy on elderly care service management and other related old-aged service businesses. By applying the world's unique quantitative EEG detection and analysis technology acquired, it has cooperated with relevant medical institutions and medical examination bodies, to assist it in diagnosing accurately various neuropsychiatric/disorders. The biological compound fertiliser and health care sectors engaged by the Group are both booming industries encouraged to be developed in the People's Republic of China (the "PRC").

Financial Review

For the three months ended 31 March 2018, the Group achieved a consolidated turnover of RMB82,506,354, representing an increase of 22.82% as compared to the same period of last year (31 March 2017: RMB67,174,593), the consolidated gross profit of the Group was RMB9,692,203, representing an increase of 4.07% as compared to the same period of last year (31 March 2017: RMB9,312,844), and the consolidated gross profit margin of the Group was 11.75%, which was lower to the same period of last year (31 March 2017: the consolidated gross profit margin was 13.86%).

For the three months ended 31 March 2018, the loss attributable to the owners of the Company was RMB6,864,776 (31 March 2017: the loss of RMB2,939,138); and loss per share of the Company was RMB0.403 cents as compared to loss per share of RMB0.184 cents of the same period in the previous year.

PLEDGE OF ASSETS AND CONTINGENT LIABILITIES

As at 31 March 2018, the Group and the Company had contingent liabilities amounting to RMB10,000,000 (31 December 2017: RMB5,000,000) and RMB10,000,000 (31 December 2017: RMB5,000,000) respectively in connection with the guarantee provided by the Group and the Company to secure the bank loans granted to its subsidiaries.

EXPOSURE TO FOREIGN CURRENCY RISK

The Group is not exposed to any significant foreign currency risk since all the sales of the Group are domestic sales denominated in Renminbi and most payables to suppliers are also denominated in Renminbi.

TREASURY POLICIES

As the Group is not exposed to any foreign currency risk, bank borrowings that are denominated in Renminbi are usually renewed annually upon maturity. During the period under review, any surplus cash were deposited in licensed banks in China.



FUTURE OUTLOOK

In recent years, the progress of de-capacity for compound fertilisers has been promoting which is due to the impact of the national environmental protection requirements that pushes the market-oriented reform moving forward. The development of fertiliser industry of China will mainly focus on promoting the increase in grain yield and farmers' income, the safety of the ecological environment and meeting the demand for scientific fertilisation. Guangdong Fulilong, the Group's compound fertiliser manufacturing enterprise, will quicken its pace in the research and development and marketing of new ecological and environment-protection fertilisers and strengthen agricultural fertiliser service, so as to ensure the development of the Group's compound fertiliser business to reach a new level with the objective of enhancing the operational benefits of the Group's biological compound fertiliser business. In addition, with China's ageing population process is progressing rapidly, the Group will strive to enhance its core competitiveness in the elderly care industry through its superiorities such as its trained domestic premier and senior elderly management team and professional elderly service team with high caring standard, chain operation and management ability for high-level caring seniors with disability or dementia and the world's unique quantitative EEG detection technology, forming our unique caring skills and competitive barriers. The Company will gradually improve the setting-up and development of the health care and elderly care industrial holding platform integrating medical services and elderly care services. At the same time, we applied the world's unique quantitative EEG detection and analysis technology that acquired and actively expanded the cooperation relationship with relevant health care institutions and physical examination agencies, and assist such institutions to diagnose various nerve/mental diseases and quantitatively analyse children's or adults' personal characteristics and superiorities, which offers scientific basis about analysis of individual training in children and adult job adaptation.

The Group will insist on the development concepts of innovation, coordination, green, openness and sharing of the biological compound fertiliser and health and medical care businesses that the Group are engaged in. Furthermore, while keep on optimising our internal resources and industrial structure, we will monitor risk to ensure smooth industrial upgrading and transformation.

DIRECTORS' AND SUPERVISORS' INTERESTS AND SHORT POSITIONS IN SHARES, UNDERLYING SHARES AND DEBENTURES

As at 31 March 2018, the interests of the directors and supervisors of the Company and their respective associates in the Company and its associated corporations (within the meaning of Part XV of the Securities and Futures Ordinance (the "SFO")) were as follows:

Long position in ordinary shares of RMB0.1 each in the Company:

Directors/Supervisors/ Executive Officers	Personal	Family	Corporate	Other	Total	Percentage of the issued share capital
Ms. Sun Li	-	-	300,000,000 (note)	-	300,000,000	15.83%

Note: Out of these shares, 180,000,000 shares are held by Shenzhen Xiangyong Investment Company Limited ("Xiangyong Investment") and 120,000,000 shares are held by Dongguan Lvye Fertilizers Company Limited ("Lvye Fertilizers"). Ms. Sun Li is the beneficial owner of Beijing Yingguxinye Investment Co., Ltd. ("Yingguxinye") holding its 15% equity interest, while Yingguxinye holds 100% equity interest in Xiangyong Investment and Lvye Fertilizers, respectively. All of the shares represent domestic shares.

Save as disclosed in this paragraph, as of 31 March 2018, none of the directors, supervisors and other chief executives of the Company had interests in any securities, underlying shares and debentures of the Company or any of its associated corporations, which were required (a) to notify the Company and the Stock Exchange pursuant to Divisions 7 and 8 of Part XV of the SFO (including interests or short positions which they were taken or deemed to have under such provisions of the SFO); or (b) pursuant to Section 352 of the SFO, to be entered in the register referred to therein; or (c) otherwise to notify the Company and the Stock Exchange pursuant to Rules 5.46 to 5.67 of the GEM Listing Rules relating to securities transactions by directors to be notified to the Company and the Stock Exchange.

DIRECTORS' AND SUPERVISORS' RIGHTS TO ACQUIRE SHARES

At no time during the period under review was the Company, its subsidiaries or its holding companies a party to any arrangement to enable the directors and supervisors of the Company or their respective spouses or children under 18 years of age, to gain profit through the acquisition of the Company's shares.

SUBSTANTIAL SHAREHOLDERS

As at 31 March 2018, the following persons (other than the directors and supervisors of the Company) had interests and short positions in the shares and underlying shares of the Company or any of its associated corporations (within the meaning of Part XV of the SFO), which were required to notify the Company pursuant to Divisions 2 and 3 of Part XV of the SFO as recorded in the register required to be kept under Section 336 of the SFO:

Long position in ordinary shares of RMB0.1 each in the Company:

Name of shareholders	Capacity	Number of ordinary shares	Percentage of issued share capital
Tianjin TEDA International Incubator ("Incubator")	Beneficial owner	182,500,000 (note 1)	9.63%
Shenzhen Xiangyong Investment Company Limited ("Xiangyong Investment")	Beneficial owner	180,000,000 (note 1)	9.50%
Shandong Zhinong Fertilizers Company Limited ("Zhinong Fertilizers")	Beneficial owner	180,000,000 (note 1)	9.50%
Dongguan Lvyue Fertilizers Company Limited ("Lvyue Fertilizers")	Beneficial owner	120,000,000 (note 1)	6.33%
Shu Ju Ku Inc.	Beneficial owner	100,000,000 (note 2)	5.28%

Note 1: All of the shares represent domestic shares.

Note 2: All of the shares represent H shares.

Save as disclosed above, as at 31 March 2018, the directors of the Company were not aware of any other person (other than the directors and supervisors of the Company) who had interests and short positions in the shares and underlying shares of the Company or any of its associated corporations (within the meaning of Part XV of the SFO) which were required to notify the Company pursuant to Divisions 2 and 3 of Part XV of the SFO as recorded in the register required to be kept under Section 336 of the SFO and/or were directly or indirectly interested in 5% or more of the issued share capital carrying rights to vote in all circumstances at general meetings of the Company.

ISSUE OF NEW H SHARES UNDER GENERAL MANDATE

On 9 February 2018, the Company and no less than six subscribers entered into subscription agreements, pursuant to which the subscribers agreed to subscribe for, and the Company agreed to issue to the subscribers, an aggregate of 199,500,000 new H Shares at the subscription price of HK\$0.25 each. The subscribers are independent institutional and/or individual investors who are independent of the Company and its connected persons under the GEM Listing Rules. The number of the subscription shares represented approximately 10.53% of the total number of shares of the Company in issue after the completion of the subscriptions on 14 March 2018. For details, please refer to the announcements of the Company dated 9 February 2018, 12 February 2018 and 14 March 2018.

The comparison of the shareholding structure of the Company immediately before and after the issue of additional H shares is as follows:

Name of shareholders	Nature of Shareholding	Before Completion of This Additional Issue		After Completion of This Additional Issue	
		Number of Shares Held	Percentage of Shares (%)	Number of Shares Held	Percentage of Shares (%)
Incubator	State-owned legal person shares	182,500,000	10.77	182,500,000	9.63
Gu Hanqing	Natural person shares	14,000,000	0.83	14,000,000	0.74
Xie Kehua	Natural person shares	9,000,000	0.53	9,000,000	0.48
Guangzhou Wenguang Media	Social legal person shares	2,000,000	0.12	2,000,000	0.11
北京金百達信息	Social legal person shares	10,000,000	0.59	10,000,000	0.53
Shenzhen Xiangyong	Social legal person shares	180,000,000	10.62	180,000,000	9.50
Shandong Zhinong	Social legal person shares	180,000,000	10.62	180,000,000	9.50
Dongguan Luye	Social legal person shares	120,000,000	7.08	120,000,000	6.33
H Shares public shareholders	H Shares	897,500,000	52.95	897,500,000	47.38
H Shares subscribers	H Shares	–	–	199,500,000	10.53
Shu Ju Ku, Inc.	H Shares	100,000,000	5.90	100,000,000	5.28
Total		1,695,000,000	100.00	1,894,500,000	100.00

SUPPLEMENTAL ANNOUNCEMENT IN RELATION TO THE ANNUAL REPORT FOR THE YEAR ENDED 31 DECEMBER 2017

The Company would like to provide the following additional information in respect of its acquisition (the "Acquisition") of 51% stake of SJK Greater China Ltd. ("SJKGC"):

As disclosed in the circular of the Company dated 25 July 2016 in relation to the Acquisition, the Company had been provided profit guarantees by the vendor Shu Ju Ku Inc. ("SJK") that the audited profit after tax of SJKGC in each of the three financial years of 2017, 2018 and 2019 (from 1 January to 31 December of each year) would not be less than US\$5,390,000, pursuant to the agreement (the "Agreement") dated 16 April 2016 (as amended and supplemented by the supplemental agreement dated 25 April 2016) entered into among the Company, SJK and SJKGC.

In view that the audited net profit after tax of SJKGC for the year ended 31 December 2017 was US\$3,010,000, the above profit guarantee for the year ended 31 December 2017 had not been fulfilled. In order to comply with the terms of the Agreement, the Company and SJK entered into a memorandum on 16 January 2018, pursuant to which SJK confirmed that the Company will have the right of priority and entitlement of cash dividend in the amount of US\$2,750,000 for the year ended 31 December 2017 and that the said dividend will be paid to the Company by 30 November 2018.

The additional information above does not affect other information contained in the Annual Results Announcement, the Clarification Announcement and the Annual Report, and the other contents of the Annual Results Announcement, the Clarification Announcement and the Annual Report remain unchanged. For details, please refer to the announcement of the Company published on the GEM website dated 26 April 2018.

COMPETING INTERESTS

During the three months ended 31 March 2018, none of the directors, the supervisors, or the management shareholders and their respective associates of the Company (as defined under the GEM Listing Rules) competes or may compete with the business of the Group or has or may have any other conflicts of interest with the Group required to be disclosed pursuant to the GEM Listing Rules.

AUDIT COMMITTEE

The Company established an audit committee with written terms of reference in compliance with the GEM Listing Rules and by reference to the “Guidelines for The Establishment of An Audit Committee” published by the Hong Kong Institute of Certified Public Accountants. The audit committee provides an important link between the Board and the Company’s auditor in matters coming within the scope of the Group’s audit. The primary duties of the committee are to review and supervise the financial reporting process of the Group. It also reviews the effectiveness of the external audit, internal controls and risk evaluation. As at the date of this report, the audit committee of the Company comprises three independent non-executive directors, namely Mr. Li Xudong, Mr. Wang Yongkang and Ms. Gao Chun, among whom, Mr. Li Xudong has been appointed as the chairman of the committee due to his professional qualifications in accounting and auditing experience.

The audit committee has reviewed the first quarterly results and the first quarterly report of the Group for the three months ended 31 March 2018.

SHARE OPTION SCHEME

The Company has not approved any new share option scheme during the period ended 31 March 2018.

MANAGEMENT CONTRACTS

No contracts concerning the management or administration of the whole or any substantial part of the business of the Company was entered into or existed during the period ended 31 March 2018.

PURCHASE, SALE OR REDEMPTION OF SECURITIES

The Company did not redeem any of its shares during the period under review. Neither the Company nor any of its subsidiaries have purchased, sold or redeemed any of the Company’s shares during the period ended 31 March 2018.

CORPORATE GOVERNANCE PRACTICES

The Board and the management of the Company have endeavored to apply the code provisions as set out in the Corporate Governance Code (the “Code”) contained in Appendix 15 of the GEM Listing Rules to the internal operations of the Group. The corporate governance principles on which the Company is complying emphasize on an efficient board of directors and sound internal control, as well as the transparency presented to all of the shareholders. The directors are of the view that, the Company had complied with all the provisions of the Code except A.2.1 of the Code during the period under review.

Since September 2015, as Ms. Sun Li serves as the Chairman and Chief Executive Officer, such practice deviates from code provision A.2.1 of the Code. The Board is of the opinion that it is currently appropriate and in the best interests of the Company for Ms. Sun Li to hold both positions as it helps to maintain the stability of the continuous operations of the Company and the transformation and upgrading of healthcare business. The Company has been proactively recruiting candidates for the post of Chief Executive Officer through different means so as to fulfill the requirements of A.2.1 of the Code as soon as possible for increasing the transparency and independence of corporate governance.

By order of the Board

Tianjin TEDA Biomedical Engineering Company Limited

Sun Li

Chairman

Tianjin, the PRC,
10 May 2018

As at the date of this report, the executive directors of the Company are Sun Li, Hao Zhihui and Liu Renmu; the non-executive directors of the Company are Cao Aixin, Feng Enqing and Li Ximing; the independent non-executive directors of the Company are Li Xudong, Mr. Wang Yongkang and Gao Chun.

This report will remain at the “Latest Company Announcements” page on the GEM website at <http://www.hkgem.com> for at least seven days from the date of its posting. This report will also be published and remain on the website of the Company at www.bioteda.com.